

What 28 Years Has Taught Me About Home Improvement Decisions

June 10, 2026

A personal note from *Rob Meschke* after 28 years of estimates, kitchen table conversations, and helping homeowners care for their homes.

REQUEST A QUOTE

🎨 **Twenty-eight years. Thousands of projects. Countless conversations.**

Some of the most valuable lessons had very little to do with paint.

Over the past 28 years, I've spent a lot of time driving through neighborhoods like this.

Neighborhoods where people take pride in their homes.
Neighborhoods where families put down roots, raise children, retire, and create memories that last a lifetime.

Along the way, I've also sat at a lot of kitchen tables.
I've met newlyweds buying their first home.
I've met retirees preparing a house they've lived in for decades.
I've met families trying to balance home projects with kids, careers, and everything else life throws at them.

And after all those conversations, I've noticed something.
Most homeowners don't struggle with knowing what needs attention.

They struggle with deciding when to act.
Sometimes it's budget.
Sometimes it's timing.

Sometimes it's simply the hope that the problem can wait one more season.
The truth is, I've done the same thing at my own house.
The interesting part is that the projects homeowners are happiest with years later usually aren't the ones where they found the lowest price or the newest product.

They're the ones where they made a thoughtful decision, had a clear plan, and worked with people they trusted.

I've also learned that most homeowners aren't really buying paint.

They're buying confidence.
Confidence that someone is telling them the truth.
Confidence that the work will be done properly.
Confidence that they won't be left wondering what's happening next.

That's true whether we're painting a bedroom, restoring a deck, or repainting the exterior of a home.
The paint matters.
The preparation matters.
But trust is what makes the entire experience work.

One of the things I'm most grateful for after 28 years is the number of customers who have invited us back again and again.

Some of them first hired us when my daughters were children.
Today, those same customers ask about Ashley and Madison by name.

That's a pretty humbling thing for a small business owner.
The products have changed.
The colors have changed.
The equipment has changed.

But the things that matter most haven't changed at all.
Do what you say you're going to do.
Treat people fairly.
Communicate clearly.
Take pride in your work.
And leave things better than you found them.

That's what we've tried to do since 1998.
Thank you for allowing us to continue doing it.
Sincerely,
Robert Meschke
Owner

A&M Painting & Powerwash, LLC
(313) 806-3127
www.AM313906.com

Preparation Is The Luxury.
Precision. Changes. *Everything.*

Pro Tip

After 28 years, one pattern shows up again and again.
The homeowners who are happiest with their projects years later usually didn't make decisions the fastest.
They took time to ask questions.
They gathered information.
They developed a plan.
And they worked with people they trusted.
Whether the project is painting, roofing, windows, landscaping, or remodeling, thoughtful decisions almost always produce better long-term results than rushed ones.

✨ *Bonus Tip*

Most homeowners think they're hiring a contractor to complete a project.
What they're really hiring is a guide to help them make good decisions.
The paint, materials, and workmanship matter.
But confidence in the decisions being made often determines how satisfied you'll feel long after the project is complete.
The best projects rarely begin with, "What's the cheapest option?"
They usually begin with, "What's the right option for our home?"

🌐 www.AM313906.com
📞 313.806.3127

Precision. Changes. *Everything.*

REQUEST AN ESTIMATE AND RESERVE YOUR PLACE ON THE SCHEDULE


CELEBRATING
25
YEARS
A&M


313
A&M
906


313
A&M
906
Precision. Changes. Everything.
Precision. Changes. Everything.
WYANDOTTE, MI • A&M PAINTING

🎨 Interior Painting & Cabinet Refinishing

Interior painting and cabinet refinishing projects continue to remain one of the best ways to improve a home while keeping larger seasonal scheduling decisions flexible.

Controlled environments, proper preparation, and premium coatings continue to be the foundation of smooth finishes and long-term durability indoors.

As exterior scheduling tightens toward summer, many homeowners are using this window to complete interior projects before outdoor timelines become more weather dependent.

📞 313.806.3127
🌐 www.AM313906.com

Get Quote

🎨 Exterior Painting

Long-term exterior performance is usually determined before the finish coats are ever applied.

Proper washing, stabilization, sanding, priming, and surface evaluation all play a major role in how the final system performs once Michigan weather cycles begin working against the home again.

When those early stages are rushed, even high-end products can begin showing wear and failure much sooner than homeowners expect.

The projects that look the cleanest years later are usually the ones where preparation was never rushed at the beginning.

📞 313.806.3127
🌐 www.AM313906.com

Get Quote



Mission Statement

Our mission is to deliver clean lines, beautiful finishes, and dependable service with honesty, craftsmanship, and pride. For over 28 years, we've served Downriver and Metro Detroit by putting ethics over money every single time. We treat every homeowner with the same respect and care we'd give our own mother or father. Our commitment is simple: do the right thing, communicate clearly, and create lasting value through skilled work and genuine integrity.

Get Quote

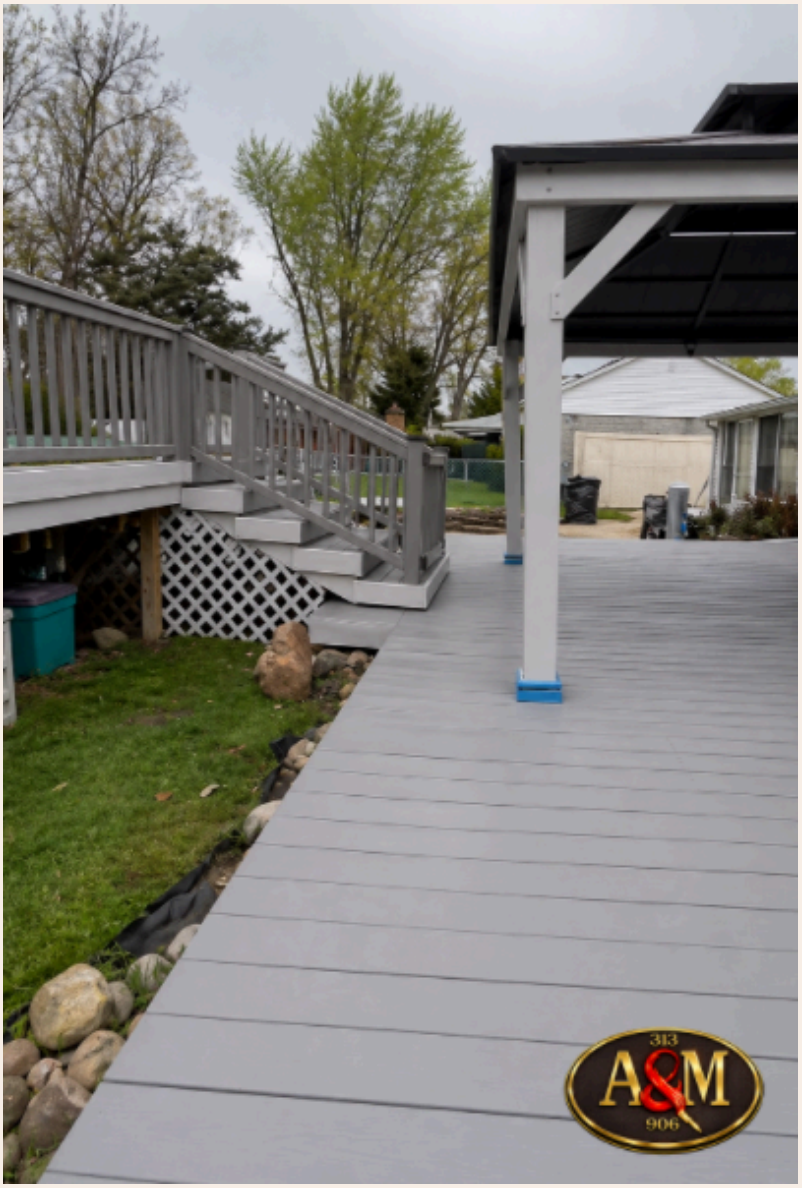
✨ Cabinet Refinishing Services

Cabinet refinishing continues to be one of the most effective ways to modernize a kitchen without the disruption and expense of full cabinet replacement.

Using professional spray systems and premium Sherwin Williams coatings, A&M Painting & Powerwash delivers d

Get Quote





🪵 Late Summer & Fall Deck Projects Are Filling Now

Deck restoration projects often require far more preparation than homeowners initially expect.

Old coatings, uneven exposure, UV breakdown, moisture absorption, and previous product failures all affect how new sealers absorb and perform moving forward.

Proper cleaning and preparation are what allow a deck system to age more evenly and maintain a more consistent appearance over time.

Reserve Your 2026 Deck Project



A personal note before I sign off...

One thing I've been spending time on lately has nothing to do with paint.

Over the past several months, I've been working on organizing nearly three decades of experience into systems that help our company operate more consistently.

Estimating systems.
Customer communication systems.
Production systems.
Marketing systems.
And yes, even some AI-assisted tools.

Twenty-eight years ago, I started A&M with a truck, a few ladders, and a lot less gray hair.

Today, I'm teaching computers how we estimate projects, communicate with customers, and make decisions.

That still feels a little strange to say out loud.

What's interesting is that while the tools continue to change, the principles behind them really haven't.

Take care of people.
Tell the truth.
Communicate clearly.
Do what you say you're going to do.

The technology may be different, but those lessons still seem to work just as well as they did in 1998.

Thank you for continuing to follow along with us.
I appreciate it more than you probably realize.

— Rob
June 9, 2026
7:24 PM
Allen Park, Michigan

REQUEST AN ESTIMATE

A & M Painting and Powerwash | 1 | Allen Park, MI 48101 US

Unsubscribe | Update Profile | Constant Contact Data Notice

Constant Contact

Try email & social marketing for free!